# 2022|23 REPORT TO THE COMMUNITY

SPI A



# CHEERS TO FIVE YEARS

Five years ago, Ballet Co.Laboratory opened our doors to reframe the narrative of what ballet is and who ballet is for. Since 2018, we have we have created 13 new full-length ballets, employed 243 artists, instructed 1,266 students of all ages, and performed for more than 26,000 audience members through our productions and outreach programming. We are just getting started and are incredibly grateful to have YOU, our community of collaborators, by our side.

As we review the completion of our 2022/23 Season, we reflect on the progress we have made in our first five years of re-imagining how ballet is taught, created, and presented. Today we celebrate Ballet Co.Laboratory being...

- The first professional ballet company & school in Minnesota to encourage dancers to wear tights and shoes that match their skin tone vs. the traditional Eurocentric pink.
- A leader in the efforts to banish the historical view of what a "ballet body" is. At Ballet Co.Laboratory, a dancer's instrument calls for athleticism, musicality, vigor, and the ability to present a character not the size of their frame.
- The first in our state to remove the stereotypical cultural dances in Act II of The Nutcracker.
- An organization committed to giving dancers the opportunity to select the rehearsal and performance attire they identify with vs. the gender they were assigned to at birth.
- The first in the Midwest to premiere a full-length classical ballet featuring a queer love story.
- The only program in the nation (that we know of) that pays its professional dancers to train in arts administration helping our artists prepare for their career transition after Company life.

Thank you for celebrating these milestones, and so much more, with us over the past five years. As you explore our 2022/23 Report to the Community, please know how thankful we are to you, our community of collaborators. Cheers to all we have accomplished together and all there is to come.

In Gratitude -



Zoe Emilie Henrot | Artistic Director



Rachel Koep | Managing Director

# MISSION

Ballet Co.Laboratory honors the foundations of ballet while moving the art form forward by collaborating with our community and advancing equity in the classical arts.

# VISION

To use the universal language and transformative power of dance to connect humanity, nurture artists, and inspire our community.

# VALUES

#### COLLABORATION

Unique connections, partnerships, and works with the input of diverse perspectives and skillsets to further the mission of Ballet Co.Laboratory and the future of our art form.

#### EVOLUTION

Consistently challenging preconceived notions to bring ballet into the 21st century while developing a new standard for the art form.

#### INCLUSION

Providing a welcoming environment that embraces all identities by actively listening to different viewpoints, broadening perspectives, and expanding access to programming and audiences.

#### EXCELLENCE

Holding one's self to the highest standard in every aspect of the organization; working to constantly learn, improve, and refine.

### SPOTLIGHT ON OUR 2022/23 SEASON

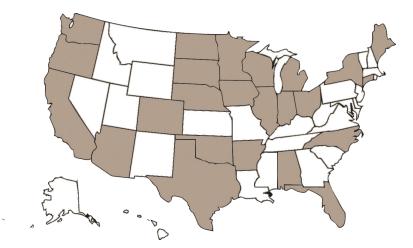
# 9,608 INDIVIDUALS

Served Through Productions, Classes, & Outreach Engagements

125 ARTISTS Supported Financially & Artistically

# 536 STUDENTS

Attended classes through The School of Ballet Co.Laboratory



#### AUDIENCES JOINED US FROM

Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Iowa, Illinois, Indiana, Maine, Michigan, Minnesota, North Carolina, North Dakota, Nebraska, New York, Ohio, Oklahoma, Oregon, South Dakota, Texas, Washington, Wisconsin, Canada and Mexico



# THE COMPANY OF BALLET CO.LABORATORY

The Company of Ballet Co.Laboratory continued to grow in the 2022/23 season with 4 new artists and 3 artists promoted from within the organization. These dancers, who come from a variety of classical dance backgrounds, flexed their versatility by dancing stories from comic to heart-wrenching. Dancers had the opportunity to incorporate different dance styles including swing, jazz, contemporary, and even flamenco, as well as some unforeseen special talents like tap dancing and flute playing. Throughout the season, the Company of Ballet Co.Laboratory celebrated the breadth and depth of their first five years, with excitement for all the possibility of what is to come.

11 PROFESSIONAL DANCERS



**3** DANCERS PROMOTED FROM 2021/22 SEASON

8 STATES REPRESENTED

3 COUNTRIES REPRESENTED

SHOES (POINTE SHOES, BALLET FLATS & JAZZ SHOES)

# CLOSING THE CREATION GAP



IN 2022

ONLY 12% OF U.S. PROFESSIONAL BALLET COMPANIES FEATURED A FULL-LENGTH WORK CREATED BY A CHOREOGRAPHER WHO IDENTIFIED AS FEMALE

#### ALL FIVE OF OUR MAJOR PRODUCTIONS WERE CREATED BY FEMALE CHOREOGRAPHERS

The Company of Ballet Co.Laboratory is comprised of professional dancers who perform classical and contemporary ballets highlighting athleticism, storytelling, and unique collaborations. Our organization is committed to the creation of new ballet works that push the boundaries of ballet – ensuring the art form continues to grow, adapt, and inspire in an ever-changing world.

One of the ways Ballet Co.Laboratory is changing the way ballet is taught, created, and presented is through our dedication to the employment of female and non-binary choreographers. Classical ballet is entrenched in a long tradition of employing choreographers who identify as male. While there is no shortage of dance creators who identify as female or non-binary working in the field, leadership roles as dance directors and choreographers have historically been held by men.

Throughout the 2022/23 performance season, only 12% of the United States' professional ballet companies featured a full-length work created by a choreographer who identified as female (according to research conducted by Dance Data Project). Throughout Ballet Co.Laboratory's 2022/23 season, all five of our major productions were created by female choreographers: Claire Davison, Zoé Henrot, Hannah MacKenzie-Margulies, and Genevieve Waterbury.

As an organization who works to spotlight the voices and life experiences that have historically been left out of the art form, 12 of our 13 full-length ballets created for Ballet Co.Laboratory over the past five years were choreographed by female or non-binary dance artists. Due to this work, Ballet Co.Laboratory received national recognition from the Data Dance Project in 2022 for our "steadfast efforts to balance the gender gap of creators in the professional ballet industry."

To support Ballet Co.Laboratory's work to create new ballet narratives that celebrate underrepresented artists, stories, and perspectives, please visit balletcolaboratory.org/donate.

# 2022/23 PERFORMANCE SEASON

Ballet Co.Laboratory's 5th Anniversary Season began in October 2022 with a commemoration of the organization's remarkable first five years and a leap into the future of ballet. Five unique productions encapsulated the spirit of resiliency and ingenuity, pushing against the current limitations of classical ballet to expand its potential for future generations. New narratives and perspectives celebrated the varied identities that embody Ballet Co.Laboratory, and gave a record number of artists an artistic home to explore their craft.



#### NEW **BALLETS**

# CHOREO GRAPHERS 6 MUSICIANS

# 130 PERFORMERS





**UIRIY DANCING\*** Choreographed by: Genevieve Waterbury Performed By: The Company & Trainee Dancers of Ballet Co.Laboratory

THE SNOW QUEEN Choreographed by: Zoé Emilie Henrot Performed By: The Company & School of Ballet Co.Laboratory

**"THE SNOW QUEEN" GAVE EVIDENCE THAT BALLET CO.LABORATORY, AT JUST FIVE YEARS OLD, IS ALREADY A COMPANY TO BE RECKONED** WITH. SHEILA REGAN, STAR TRIBUNE



# 4,228 MEMBERS 17 TOTAL PRODUCTION STAFF



THE WILD RUMPUS\*

Choreographed by: Hannah MacKenzie-Margulies Performed By: The Upper-Level Students of The School of Ballet Co.Laboratory

\*Part of the Laboratory II: Emerging Choreographer Program

#### **KITCHEN DANCES\***

Choreographed by: Claire Davison Performed By: The Company & Trainee Dancers of Ballet Co.Laboratory

#### CARMEN IN THE 1920S\*\*

Choreographed by: Zoé Henrot Performed By: The Company and School of Ballet Co.Laboratory



# THE SCHOOL OF **BALLET CO.LABORATORY**

The School of Ballet Co.Laboratory is an artistic home for all, whether one is slipping on their first pair of ballet shoes (at any age!), or is a veteran performer. In the 2022/23 Season, the independent position of School Manager was created and hired in order to serve the growing potential of the School. Performance engagements for all ages and skill levels provided opportunities for Ballet Co.Laboratory's thriving intergenerational community of dance-lovers to inspire fellow dancers and audiences alike.











#### SCHOOL STATS

82

TOTAL **PRE-PROFESSIONAL** STUDENTS



ADULT DROP-IN 380

STUDENTS

# ALWAYS A STUDENT

In the study of dance, the journey is never complete. To be in pursuit of excellence, dancers and teachers must be committed to continual growth at every stage of their practice. This is somewhat easier for students in training, with progressive programs designed to help them step in the right direction. It is far less common to find accessible continuing education programs for professional dance teachers.

At Ballet Co.Laboratory, we know that the more dance teachers learn, the better they are able to serve their students. In the 2022/23 Season, the organization created three unique opportunities for teachers and their assistants in and outside the Ballet Co.Laboratory community to develop their knowledge.

Before the school year began, Dr. Maryann Johnson, a renowned specialized Dance Medicine Physical Therapist in the Twin Cities, provided Ballet Co.Laboratory's teaching staff a chance to enhance their understanding with new perspectives on safe and effective cueing. Teaching Artists examined the anatomy of breathing and discussed constructive ways to help students understand important concepts.

Ballet Co.Laboratory School Manager Anna Betz and Lead Teaching Artist Rosa Prigan offered a 3-day workshop this past summer entitled "Creating a Foundation for Young Dancers." Here dance educators came together to learn how to set young dancers up for success with a variety of lectures and practice teaching the proper pedagogy and strategies for effective learning. Lastly, Company Teaching Artist and performer Andrea Mislan offered "Functional Anatomy for Dancers," a 3-day seminar that incorporated Mislan's vast knowledge of various movement techniques to help dancers and dance educators demystify important physical concepts. Dancers and teachers used ballet class as investigation, along with lecture and demonstration to bridge the gap between outdated anatomy ideas, and current evidence-based movement models.



Ballet Co.Laboratory's mission to support artists at every stage of their career meant that making these programs accessible was equally as important as offering them. All programs were offered at no charge to Ballet Co.Laboratory's faculty. In addition, different programs were presented with varying types of schedules and at distinct points outside of the traditional school year to help make attendance possible.

After participating in these continuing education opportunities, dance educators shared that they left feeling more confident in their knowledge and abilities, armed with current information to help their students reach new heights in their dancing.

# COMMUNITY ENGAGEMENT & ACCESS

As our capital city's professional ballet Company & School, Ballet Co.Laboratory works to help strengthen our state's free cultural offerings for underrepresented communities. These efforts help to remove barriers to participation in ballet, further diversifying the cultural, racial, socioeconomic, and gender identities that are essential to our art form.

Knowing that underrepresented communities greatly vary, we expanded our outreach programming to partner with Children's Hospitals & Clinics of Minnesota in 2022. This collaboration allows us to share dance experiences with the young people residing in either Children's Minneapolis or St. Paul hospitals. During our performances at Children's Minnesota, patients and their loved ones attend either in-person at the hospital's Star Studio or stream the event from their room – where there is even an option for viewers to call into the performance to interact with the dancers. The ability to bring joy, respite, and movement to those experiencing a medical crisis has been a highlight of our past season.

To see a calendar of our upcoming free outreach performances and dance workshops, please visit: balletcolaboratory.org/free-performances.



# <image>

Ballet Co.Laboratory at Twin Cities Pride

Performers at Children's Hospital of MN

# 4

#### Partner Organizations

Big Brothers Big Sisters Twin Cities, Children's Hospitals & Clinics of Minnesota, City of Saint Paul, City of Stillwater, Girl Scouts of Minnesota & Wisconsin, Landmark Center, Mall of America, Minnesota Orchestra, Minnesota State Fair, Ordway, Project Success, Red Balloon Bookstore, Saint Paul Public Libraries, and Twin Cities Pride Students On Need-Based & Work Exchange Scholarships

22 Free Performances & Dance Workshops

5,030

Community Engagement & Access Participants

# BREAKING BROUND EXPANDING ARTISTRY

In August 2021, Ballet Co.Laboratory announced a threephase fundraising campaign to expand our training and performance space. By the fall of 2021, in thanks to the generosity of over 200 individual donors, we were able to complete Phase I of this expansion which included the build-out of two additional rehearsal studios and office space, construction of marley-covered sprung dance floors, painting of new spaces, and the installation of mirrors, barres, and sound systems in new studios. This expansion allowed us the space to expand our School offerings with the capacity for continued growth.

In 2022, Ballet Co.Laboratory received a transformational grant award from the FS Foundation. This donation, along with the financial support of our individual donors, will allow us to complete the second phase of this campaign by fall 2023. Phase II includes a 120-seat performance venue – the Ballet Co.Laboratory Studio Theatre - within our current home. The theater space will include tiered seating, wings, a backdrop, and performance lighting/sound.

THIS WILL BE THE TWIN CITIES' FIRST 100+ SEAT PERFORMANCE VENUE THAT IS SOLELY OPERATED BY A NONPROFIT DANCE COMPANY – A MAJOR MILESTONE FOR THE MINNESOTA DANCE COMMUNITY.

The unveiling of the Ballet Co.Laboratory Studio Theatre will help us reduce theater rental expenses, increase our revenue with the ability to expand our performance season, offer our new Adult Performance Ensemble a place to perform, and further serve the independent artists/arts organizations in our community with an affordable space to create and present their work.

An event to celebrate our campaign supporters who have helped us create a buzzing arts campus where programming is developed from inception to presentation will take place in 2024. Watch your mailbox for details!



# 2022/23 SEASON DONORS - THANK YOU TO OUR COLLABORATORS -

AmazonSmile Foundation

Blake Drilling Company

Columbia Threadneedle

FTI Consulting

Greenberg Traurig

Koep Construction

Ecolab Community Giving

New Heights Performance

Physical Therapy

H.B. Fuller Company Foundation

Judith Svalander School of Ballet

#### INSTITUTIONAL COLLABORATORS





# INKIND COLLABORATORS

Anonymous (3) A. Johnson & Florists Aged and Infused Agra Culture Kitchen Amy's Cupcake Shoppe Agua Restaurant & Bar Backstory Coffee Roasters Bartman Group Baubles and Bobbies Bebe Zito Ice Cream Bell Museum Benihana Bent Paddle Brewing Co. Black Coffee and Waffle Bar BlackStack Brewing Blk Mrkt StP Boca Chica Restaurante Mexicano & Cantina Boulevard Restaurant Breadsmith Buck Hill Buff City Soap Can Can Wonderland Cardigan Donuts Carrie The Moment Castle Danger Brewing Co. Celebrate We Will Chanhassen Dinner Theatre Children's Theatre Company Christos Greek Restaurant ComedySportz Como Friends Continental Diamond Cookie Cart Costco Dairy Queen Daniela Bell & Eric Foster

Dot & Daisv Drurv Hotels Fast Side Bar Elite Nails & Spa Elsie's Restaurant & Bowling **Everspring Health** Excelsior Candle Co. First Avenue Forge and Foundry Distillery Fourteen Foods French Meadow Café Give Hope MN Grand Jeté Grandma's Restaurant Co. Graphique Hagen and Oats Heights Theatre Hennepin Theatre Trust History Theatre Hotel Indigo Minneapolis Downtown Hyatt Centric The Loop Chicago Hyatt Regency San Francisco Downtown SoMa i.e design handmade Ice Castles Jester Concepts JUUT Salonspa Kenny's Candy & Confections La Grolla Lakes and Legends Brewing Company Leitner's Garden Center Lions Tap Little Poppy Co. Lost Spur Golf Course Lou Malnati's Pizzeria

Macanda Made By Morgs Martin Patrick3 Meri Meri Minnesota Landscape Arboretum Minnesota Opera Minnie's Cookies MN Basket Girl MN Nice Cream Nautical Bowls New Scenic Café NOLO's Kitchen & Bar North Shore Scenic Railraod Northern Soda Company Northrop Auditorium Number 12 Cider Old Chicago Omni Brewing Co Omni Hotels & Resorts - Chicago Open Window Theatre Penguin Publishing Group Petit Pas New York Please and Thank You Granola Bars Porterhouse Steaks and Seafood Portland Malt Shop Punch Pizza Radisson Blu - Mall of America Red Rabbit Rocco Altobelli Sam's Club San Francisco Ballet Scheels Sheer Delights Skin Rejuvenation Clinic

RBP Realty, LLC Superhuman Thrivent The Lillian Wright & C. Emil Berglund Foundation The Toro Company Twin Cities Orthopedics Wellington Management Wells Fargo Community Giving Xpress Trucking

Sociable Cider Werks Spa MD St. Croix Vineyards St. Paul Festival & Heritage Foundation Stages Theatre Company Starbucks Step N Stretch Summit Brewing Company Target The Bakken Museum The Future The Inn on Lake Superior The Joffrev Ballet The Northern Express The O'Shaughnessy The Park Tavern The Saint Paul Chamber Orchestra Theatre Latte Da Thirsty Whale Bakery Three Rivers Park District Tipsy Steer - Hiawatha Tobie's Restaurant and Bakery Total Wine & More Trader Joe's Twin Spirits Distillery Urban Undercover Vikre Distillery Vinaigrette Vitta Pizzera W.A. Frost and Company Wheel Fun Rentals Wiley Wallaby Yoerg Brewing Co.

# INDIVIDUAL COLLABORATORS

#### \$10,000+

Anonymous (1) Regan Byrne Palmer The Serendipitous Leverage Fund

#### \$9,999 - \$5,000

Ana Claire Van and Heather Horgen Herman W. Ladish Family Foundation

#### \$4,999 - \$2,000

Anonymous (1) Kelley and Shawn Ballanger Daniela Bell and Eric Foster Angela Donatelle Monica and Ben Hartberg Lindsay and Ethan Keller

#### \$1,999 - \$1,000

Anonymous (1) Patrick and Courtney Brod Frédériqué Chevillot Rachelle and Matt Haroldson Maj-Lis Jalkio and Dean MacLaughlin Jennifer Laaser Michael and Catherine Leimbach Thamar Lewis Lutman Rudolph Family Fund Kate and Matt Metzger Teresa Pierce and John Daniel Carol Prigan Jennifer Sorenson and Aaron Heiner Sara Wilson and Peter Hanf Sarah Yatchak

#### \$999 - \$500

Suzanne Bettendorf Tom and Kate Bieschke Lukus Blackford Marjie and Tim Blevins Alessandra Chiareli Jim and Melissa DeLeo Bailey Desai Michael and Jessica Downes Faye Duvall Rebecca Ehlers Lars Engle and Holly Laird Kelly and Vicki Fellows Ruthena Fink Melanie Fransen S. Asim Gul Tom Hendrickson Zoé Henrot and Martha Streng Monya and Brian Kampa Rachel and Paul Koep Josiah Kohlmeyer John and Beth Lennon Shelli Mitchell Thomas Pack and Matt Mansh Nissa Parmar Katherine Schafer Piroska Szabo

#### \$499 - \$250

Anonymous (2) Rehana Ahmed Anna Bishop Rehrig Madeline Bray and Marc Robbins Joanne Brockington Mary and Eduardo De la Cruz Rebecca and Aaron Dimock Phillip Drexler Robbie Droddy Georgia Finnegan-Saulitis and Erik Saulitis Sara Frankwick Allison Gredesky Jana and Jared Kachmarek Steven Kirsch Laura McCarten Brittany and Tim Pate William Spring Frank Tavarez Sarah Traxler Jennifer Wallevand Saltos Kathleen Warner and Chas Jensen Vivian Wu

#### \$249 - \$100

Anonymous (35) Ann Ahmed Ray and Kitty Alexander Dennis and Kathleen Anderson Christopher Bingham Joseph Bingham Ann Biros Jill Bukosky Tim and Heather Bursch Sharanne and Anthony Calabrese Marissa Caldwell Joseph Carey Jessie Carlson Neera Chatteriee Joshua and Rebekah Cook Nicoleta and Razvan Cornea Sinziana Cornea Brenda Cornelius and Will Weisert Abby Ehlert Stuart and Hiromi Ewy Christy Fournet Laurie Gow Antone Gregory Hope Hagen Jennifer Hanson Marilvn Haroldson **Beverly Hawkins** Steven Hier David and Marsha Hinze Krista Hubbs Pam Ismail Maryann Johnson Karlyn Keefe Mary Larew Laura Lee Rvan and Sarah Lennon Kaye Lockrem Marv Ludtke Diane Masterman Mara Natrakul Scott Pakudaitis Susan Pedersen Rosa Prigan Erin and Jeffrev Radke Deb Rauen Rebecca and John Rees Chessa Repa Jen and Alex Ritter **Emily Schmall** Sarah Shefelbine Pam Simons Kristin Stoner Kristin Sweet Kennedy David Teater Lisa Thurstin Judith Tilsen Margaret Vaughan Travis Waymon Cari Yasuno Jeff Young

#### 2022/23 BOARD OF DIRECTORS

Dee Baskin | Kelley Fellows | Denis Henrot, *Treasurer* | Monica Hartberg, *Secretary* | Van Horgan | Lindsay Keller, *Chair* 

#### 2022 BENEFIT COMMITTEE

Kelley Ballanger | Daniela Bell | Adrienne Betchkal | Courtney Brod | Jennifer Deutsch | Rachelle Haroldson Kaye Lockrem | Jennifer Sorenson

#### A SPECIAL THANK YOU TO OUR HEALTH & WELLNESS PARTNERS

Brad Moser, MD | Grand Jeté | Maryann Johnson, PT | Muscle Smith | New Heights Performance Physical Therapy | ReNEWal Massage Therapy | St. Paul Chiropractic & Natural Medicine Center | Superhuman | Twin Cities Orthopedics

### STATEMENT OF FINANCIAL POSITION

# ASSESTS

	2022/23	2022/21
Cash & Cash Equivalents	\$52,118	\$96,670
Restricted Funds	\$45,000	\$0
Property & Equipment, Net Depreciation	\$102,661	\$68,000
Total Assets	\$199,779	\$164,670

# LIABILITIES

	2022/23	2022/21
Loans	\$359,287	\$360,597
Total Liabilities	\$359,287	\$360,597

### STATEMENT OF ACTIVITY

	2022/23	2022/21
SUPPORT & REVENUE		
School Tuition	\$356,723	\$308,804
Grants, Contributions, & Special Events	\$161,376	\$161,257
Ticket Sales	\$154,170	\$123,943
Total Support & Revenue	\$672,269	\$594,004
EXPENSES		
Artistic Wages	\$338,005	\$290,807
Facilities & Operations	\$289,012	\$274,237
Production	\$81,942	\$60,222
Fundraising	\$11,723	\$12,305
Total Expenses	\$720,682	\$637,570



# OPERATING REVENUE

53% School Tuition

24% Grants, Contributions & Special Events 23% Ticket Sales

### OPERATING EXPENSES

47% Artistic Wages 40% Facilities & Operations 11% Production **2% FUNDRASING** 

\*Figures reflect financial standing for Ballet Co.Laboratory's July 1, 2022 – June 30, 2023 fiscal year.

#### BALLET CO.LABORATORY CO.CREATE | CO.INSPIRE | CO.DEVELOP | CO.CONNECT

